

## LISTING OF THE CLAIMS

The following listing, if entered, replaces all prior versions of the claims in the present application.

1. (Currently Amended) A computer-implemented method comprising:  
 defining an opportunity class ~~representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity~~, wherein  
 the defining is performed at an integration server~~[[; and]]~~,  
the opportunity class represents an opportunity, and  
the opportunity class identifies a set of relationships of the  
opportunity with a plurality of entities related to the  
opportunity; and  
 transforming data received from a source application, wherein  
 the transforming is performed at the integration server,  
the data received from the source application is in a source format,  
the transforming transforms the data received from the source  
application from the source format into a common format, and  
the common format is a format recognized by the integration server.
  
2. (Previously Presented) The computer-implemented method of claim 1 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.
  
3. (Previously Presented) The computer-implemented method of claim 1 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.



4. (Previously Presented) The computer-implemented method of claim 3 wherein the one or more custom data fields of the opportunity class are specific to an application.

5. (Previously Presented) The computer-implemented method of claim 1 further comprising:

instantiating the opportunity class; and

initializing data elements of the instantiated opportunity class.

6. (Currently Amended) The computer-implemented method of claim 5 wherein the transforming the data received from the source application further comprises:

~~transforming the data received from the source application into a common format of the opportunity class;~~

transforming the data transformed into the common format into a target format of a target application; and

sending the data transformed into the target format to the target application.

7. (Previously Presented) The computer-implemented method of claim 1 wherein a definition of the opportunity class is represented as an XML schema.

8. (Currently Amended) A method for data transformation, the method comprising:

receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format,

the opportunity data represents an opportunity, and

the receiving is performed at an integration server; and

transforming the opportunity data received from the source application into a common format defined by an opportunity class, wherein

the opportunity class identifies a set of relationships of [[an]] the

opportunity with a plurality of entities related to the opportunity,

**and**



**the common format is a format recognized by the integration server,**

**and**

the transforming is performed at the integration server.

9. (Original) The method of claim 8 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

10. (Original) The method of claim 8 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

11. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:  
 defining an opportunity class ~~representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity,~~ wherein the defining is performed at an integration server[[]; and]],  
**the opportunity class represents an opportunity, and**  
**the opportunity class identifies a set of relationships of the**  
**opportunity with a plurality of entities related to the**  
**opportunity; and**  
 transforming data received from a source application, wherein the transforming is performed at the integration server,  
**the data received from the source application is in a source format,**  
**the transforming transforms the data received from the source**  
**application from the source format into a common format, and**  
**the common format is a format recognized by the integration server.**



12. (Previously Presented) The machine-readable storage medium of claim 11 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

13. (Previously Presented) The machine-readable storage medium of claim 11 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

14. (Previously Presented) The machine-readable storage medium of claim 13 wherein a definition of the opportunity class is represented as an XML schema.

15. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:  
 receiving opportunity data from a source application, wherein  
the opportunity data received from the source application is in a  
source format,  
the opportunity data represents an opportunity, and  
 the receiving is performed at an integration server; and  
 transforming the opportunity data received from the source application into a  
 common format defined by an opportunity class, wherein  
 the opportunity class identifies a set of relationships of [[an]] the  
 opportunity with a plurality of entities related to the opportunity,  
and  
the common format is a format recognized by the integration server,  
and  
 the transforming is performed at the integration server.



16. (Previously Presented) The machine-readable storage medium of claim 15 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

17. (Previously Presented) The machine-readable storage medium of claim 15 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

18. (Currently Amended) A system comprising:

a memory; and

at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to

define an opportunity class ~~representing an opportunity, the~~

~~opportunity class identifying a set of relationships of the~~

~~opportunity with a plurality of entities related to the~~

~~opportunity~~, wherein

the defining is performed at an integration server[; and],

the opportunity class represents an opportunity, and

the opportunity class identifies a set of relationships of the

opportunity with a plurality of entities related to the

opportunity; and

transform data received from a source application, wherein

the transform is performed at the integration server,

the data received from the source application is in a source

format,

the transform transforms the data received from the source

application from the source format into a common

format, and



**the common format is a format recognized by the integration server.**

19. (Original) The system of claim 18 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

20. (Currently Amended) A system comprising:

a memory; and

at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to receive opportunity data from a source application, wherein

**the opportunity data received from the source application is in a source format, and**

the receiving is performed at an integration server, and transform the opportunity data **received from the source application** into a common format defined by an opportunity class, wherein the opportunity class represents an opportunity and identifies a set of relationships of the opportunity with a plurality of entities related to the opportunity, **and**

**the common format is a format recognized by the integration server, and**

the transform is performed at the integration server, ~~**wherein the transform is performed at the integration server.**~~

21. (Original) The system of claim 20 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.



22. (Currently Amended) An apparatus for representing a class definition, the apparatus comprising:

a processor;

an integration server comprising

means for defining an opportunity class ~~representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity, wherein~~ the opportunity class represents an opportunity, and the opportunity class identifies a set of relationships of the opportunity with a plurality of entities related to the opportunity; and

means for transforming data received from a source application, wherein the data received from the source application is in a source format, the transforming transforms the data received from the source application from the source format into a common format, and the common format is a format recognized by an integration server.

23. (Currently Amended) An apparatus for data transformation, the apparatus comprising:

a processor;

an integration server comprising

means for receiving opportunity data from a source application, wherein the opportunity data received from the source application is in a source format, and the opportunity data represents an opportunity; and



means for transforming the opportunity data **received from the source application** into a common format defined by an opportunity class, wherein the opportunity class represents the opportunity and identifies a set of relationships of the opportunity with a plurality of entities related to the opportunity, **and the common format is a format recognized by an integration server.**